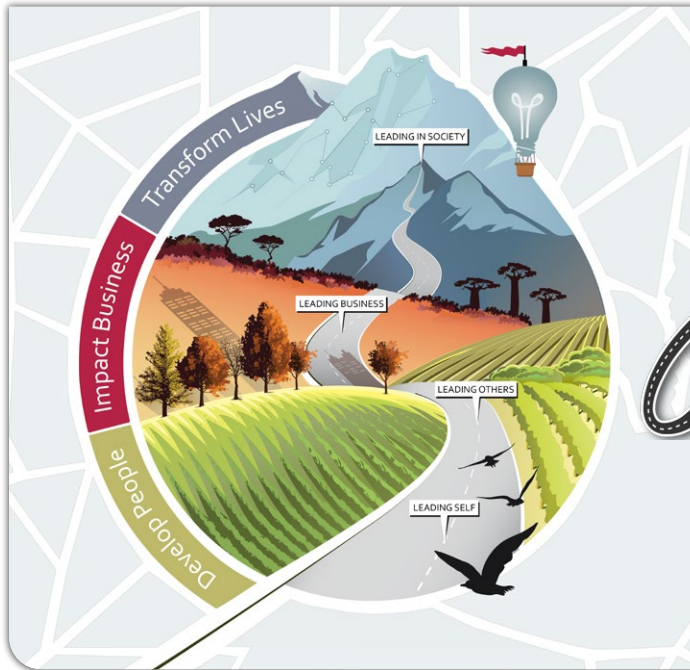




**Stellenbosch
Business School**

EXECUTIVE DEVELOPMENT

STELLENBOSCH UNIVERSITY



YOUR

DEVELOPMENT

Journey

STARTS HERE

*Your Partner in World-
class Business Learning*

Who We Are

At Stellenbosch Business School Executive Development (SBS-ED), our business learning is world-class. Established in 2001, we work with leading facilitators, corporate partners, and international business schools to offer you the best in leadership and management development courses across Africa, for both corporates and individuals.



Over 7 900
Organisations SBS-ED
has worked with.



Over 18 556
Individuals who
have participated in
our courses.



16
Countries across Africa and
beyond in which we have
presented our courses.



Together with Stellenbosch Business School, we provide a full suite of business-orientated interventions that cater to working professionals. As a private company, we are dedicated to providing our clients, and their talent, with practical, relevant knowledge. We work with a host of experts from both the academic and business realms to deliver solutions that are world-class and theoretically sound.

All our programmes are quality assured by Stellenbosch Business School and certified by Stellenbosch University.

Our Quality Assurances

With a passion for the continent, we are an authentically African company, with significant shareholders including Stellenbosch University and Wiphold, a black female-owned investment company. Not only are we quality assured by Stellenbosch Business School, we are also accredited by the Higher Education Quality Council (HEQC) in South Africa, the Botswana Qualifications Authority (BQA), and the Mauritius Qualifications Authority (MQA) - under the auspices of Stellenbosch University.



The Triple Crown Accreditation

We are also very proud to hold the Triple Crown Accreditation, a prestigious award held by only 1% of business schools worldwide.

This accreditation is awarded conjointly by the Association of MBAs (AMBA), the European Foundation for Management Development Quality System (EFMD) (EQUIS), and the American Association to Advance Collegiate Schools of Business International (AACSB).



MORE INFO ABOUT NQF ALIGNMENT



What Drives Us

We develop and connect leaders through innovative and transformational learning experiences, which lead to the building of extensive networks and, in turn, give rise to positive change across the African continent and beyond.



Our Purpose:

Providing people development solutions to realise potential
and maximise sustainable impact.

Our Ambition:



DEVELOP PEOPLE



**IMPACT
BUSINESS**



**TRANSFORM
LIVES**

Our Client Promise:

We seek out long-standing and deep relationships so that together we can design and deliver people development that:



Our Extensive Network



We have physically presented courses in over 16 countries across the African continent and established SBS-ED Botswana in 2018. With our remotely hosted and online courses, we have extended our reach even further.

01 South Africa		10 Eswatini	
02 Botswana		11 Tanzania	
03 Ethiopia		12 Zambia	
04 Kenya		13 Zimbabwe	
05 Lesotho		14 United Arab Emirates	
06 Mauritius		15 Ghana	
07 Mozambique		16 Côte d'Ivoire	
08 Namibia		17 Democratic Republic of the Congo	
09 Nigeria			

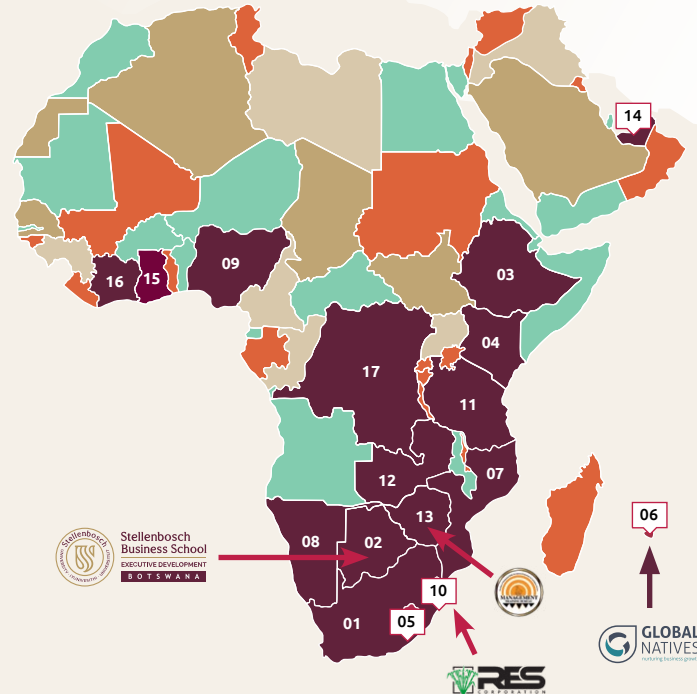
LEARNING PARTNERSHIPS*

We have partnered with various entities to offer additional value to our clients and their talent:



IN-COUNTRY PARTNERSHIPS*

To cater to our clients' unique work and cultural contexts, we have formed strong partnerships with learning institutions across the continent:



SBS-ED will continue to foster relationships with new partners across the continent to cater to the learning needs of clients in other African countries.

MORE INFO



Catered to Your Unique Needs & Strategic Goals

We offer a variety of learning interventions, catering to the distinct needs of your organisation. For companies desiring easy-to-implement, predesigned courses, we offer a suite of ready-made programmes that enable the development needs of managers and leaders across all levels of the organisational structure, whilst addressing relevant challenges and opportunities facing the business world today.

For companies requiring in-depth learning interventions, we offer customised courses that speak specifically to your organisation's unique context and growth needs. A dedicated programme design team will collaborate with you to craft offerings that develop your management and leadership teams in a way that aligns with your business strategy. Additionally, we present our programmes in a format that suits your business' location, infrastructure, and schedules.

Our Five Modes of Delivery:



Online

Asynchronous, individual learning. Completed at own convenience within a given time period.



Remote

Synchronous, live, scheduled learning. Facilitated via secure video-conferencing (Zoom / MS Teams).



Face-to-Face

Synchronous, live, scheduled learning in an interactive classroom environment.



Blended

Scheduled learning combining asynchronous (remote) & synchronous (face-to-face) study blocks.



Hybrid

For bespoke programmes, you have the option to select a combination of the above delivery modes - suited to your needs.

As alumni, participants who successfully complete our courses have access to an exclusive Global Leaders' Network of approximately 30,000 members across 15 chapters in Africa, UAE, Europe, UK, Ireland, and Canada.



Our Alumni Association



**Stellenbosch
Business School**
STELLENBOSCH UNIVERSITY

Members will have access to the following benefits and more:

- A sense of belonging to an esteemed association and University
- Access to a powerful network spanning 54 years with global connectivity and partnerships
- Continuous lifelong learning opportunities
- Recognition and awards – Alumnus of the Year
- Access to benefits, research, case studies, discounts
- Media visibility
- Access to career opportunities and the Career Leadership office

MORE INFO

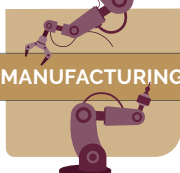
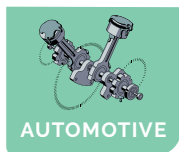


* Eligibility to join the Alumni Association is exclusively applicable to programmes aligned to NQF6 / above AND at least two weeks in duration, or 300 notional hours.

Co-creating Value

We work across a range of industries, sourcing skilled experts, facilitators and learning process facilitators who are equipped to cater to the unique needs of our clients.

Some of the Industries That We Service:



Organisations That We Have Serviced:



What our clients have to say

SBS-ED has played a pivotal role in Iourl success as they have consistently delivered high calibre faculty to facilitate the learning of our future leaders across a wide variety of management content. They have also been able to effectively engage with the diversity of our employees across geographical lines with participants from 20 different countries being represented annually and an average class size of 42. They have also been able to effectively pivot the (customised Africa Leadership Development Programme) to virtual delivery over the last year which was greatly appreciated.

Kurt De Bique

Senior HR Business Partner & Learning Manager, Africa | Maersk South Africa

The innovation workshop was an exciting opportunity for managers and senior specialists in Parliament to grapple with the phenomenon that is organisational innovation. Martin Butler really inspired us. We have already set up a team to look into how the institution could promote and process the generation of new ideas.

Mandisi Tyumre

Chairperson of Managers' Forum: Parliament of RSA

The (customised Management Development Programme) was professionally handled with knowledgeable lecturers, a competent and helpful learning facilitator and a curriculum with good academic rigour which was showcased in the individual and group work. Assignments were prescribed between blocks and a final group assignment was presented to the Executive Team. This achieved the important requirement of creating synergies across divisions as the delegates had to work with colleagues they would not ordinarily work with. It provided a better holistic understanding of the business and the content allowed for a number of disciplines to be explored.

Andrew Sturrock

Chief Executive Officer | Sturrock Grindrod Maritime (Pty) Ltd

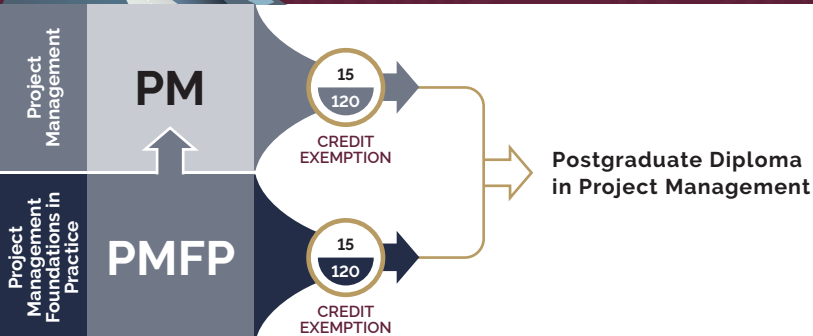


Fast Track to Degree Programmes | ARTICULATION

Executive Development Programme	EDP	 30 120 CREDIT EXEMPTION	Postgraduate Diploma PGDip - In Business Management and Administration OR - In Development Finance OR - In Project Management	 Stellenbosch Business School STELLENBOSCH UNIVERSITY	Mode: Modular or Blended Admission Requirements: At the discretion of the institution Duration: 1 year (Modular) or 2 years (Blended) On successful completion of the EDP, participants can apply for exemption of 30 credits within the present curriculum of the above Postgraduate Diploma programmes only, which translates to an overall fee exemption of 25%.		
Senior Management Development Programme	SMDP	 240 360 CREDIT EXEMPTION	Bachelor Honours Degree BA(Hons)* - In Business Management OR - In Human Resource Management OR - In Logistics Management OR - In Engineering Management	 UNIVERSITY OF LINCOLN LINCOLN INTERNATIONAL BUSINESS SCHOOL	<i>*Equivalent to Bachelors' degree in South Africa, per SAQA</i> Mode: Online distance-learning and work-based Admission Requirements: At the discretion of the institution Duration: 1-2 years part-time On successful completion of the SMDP, participants can apply for recognition of 240 credits within the present curriculum of Lincoln's BA(Hons) Programme.		
		 17 365 CREDIT EXEMPTION	Bachelor Degree (BML) Of Management and Leadership	 UFS	Mode: Online or Modular Admission Requirements: At the discretion of the institution Duration: part-time; estimated 4 years On successful completion of the SMDP, participants can apply for recognition of 17 credits within the present curriculum of UFS BML programme.		
Management Development Programme	MDP	 22 365 CREDIT EXEMPTION	Bachelor Degree (BML) Of Management and Leadership	 UFS	Mode: Online or Modular Admission Requirements: At the discretion of the institution Duration: part-time; estimated 4 years On successful completion of the MDP, participants can apply for recognition of 22 credits within the present curriculum of UFS BML programme.		
New Managers Development Programme	NMDP		NOTE: Successfully completing this programme does not automatically allow, nor guarantee acceptance on any degree programme of any partner institution, nor obviate the application process and admittance criteria. Applying for credit exemption must be exercised within 5 years of completing the programme. Executive Development Programme articulation to Stellenbosch Business School's limited portfolio of Postgraduate Diploma programmes is effective from 2022 only and cannot be applied for retrospectively.	Stellenbosch Business School Executive Development T +27(0)21 918 4488 E info@sbs-ed.com	University of the Free State Prof Liezel Massyn Programme Director: BML programme T +27(0)51 401 7305 E MassynL@ufs.ac.za	Lincoln International Business School United Kingdom Melanie Rushforth T +44(0)1552 83 5539 E wbdadmin@lincoln.ac.uk	Stellenbosch Business School T +27(0)21 918 4246 E usbcom@usb.ac.za



Fast Track to Degree Programmes | ARTICULATION



Mode: Blended

Admission Requirements: At the discretion of the institution

Duration: 1 year (Modular) or 2 years (Blended)

Required: Undergraduate degree

On successful completion of SBS-ED's Project Management and Project Management Foundations in Practice courses, participants can apply for exemption of **15 credits** towards the present curriculum of the Postgraduate Diploma in Project Management (NQF 8) offered at Stellenbosch Business School. Applying for credit exemption for the foundational phase of this PGDip is possible via the SBS-ED remote Project Management, and online Project Management Foundations in Practice courses, followed by the Advanced Project Management course.

NOTE: The Managing Projects module at Stellenbosch Business School forms part of the foundational modules for participants in the Postgraduate Diplomas in Project Management and Development Finance cohorts. It is also an elective for participants in the Postgraduate Diploma in Business Management.

NOTE: Successfully completing this programme does not automatically allow, nor guarantee acceptance on any degree programme of any partner institution, nor obviate the application process and admittance criteria. Applying for credit exemption must be exercised within 5 years of completing the programme. Applying for credit exemption is subject to the Stellenbosch University Recognition of Prior Learning (RPL) Credit Accumulation and Transfer Regulation (REG-001 2017) dated 19 June 2017.



We Design Bespoke Solutions to Meet Your Needs

Our innovative delivery methods

SIMULATIONS



Realistic, controlled-risk environments where learners can practice specific behaviours & experience the impact of their business decisions.

GAMIFICATIONS



The practice of integrating gaming elements into training programmes in a way that is aligned with corporate goals to promote changes in behaviour.

PSYCHOMETRIC TESTING



Tests that successfully assess the abilities, behaviours, and leadership competencies of participants.

NANO SESSIONS



Bite-sized content that is fast and personalised - supplying learning at the point of need.

IMMERSIONS



Out of classroom experiences that enable participants to solve complex business challenges that require thinking and behavioural shifts.

PROCESS HUBS



Creative, physical spaces that enable participants to explore innovation - providing a catalyst for change.

LEADERBOARDS



Personal and team dashboards of daily activities completed, points earned, and top performers.

In addition to the above, we also provide our customised clients with the opportunity to incorporate international study modules, case studies, and networking activities into programmes for an enriched participant experience. We also offer interactive sessions with guest speakers renowned for their thought leadership - providing participants with an opportunity to learn from industry pioneers.

We are committed to offering our clients solutions that are innovative and transformative. In addition to providing readymade programmes that can be applied across a range of contexts, we also offer bespoke programmes, tailored to address the unique requirements of our clients. To this end, we have developed a series of learning interventions that can be incorporated into our bespoke programmes, following thorough consultations with clients to determine their specific development needs.

Why choose **SBS-ED** as your bespoke learning partner?



CO-CREATED

As your partner in customised solutions, SBS-ED will co-design a programme that meets the needs of your company.

FLEXIBILITY

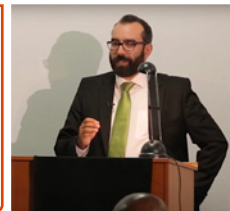
Together with our brand, our level of flexibility is one of the main factors perceived by our clients as a differentiator.

FACULTY-FIT

Our diverse faculty members ensure a rich and personalised learning experience from across Africa and the rest of the world.

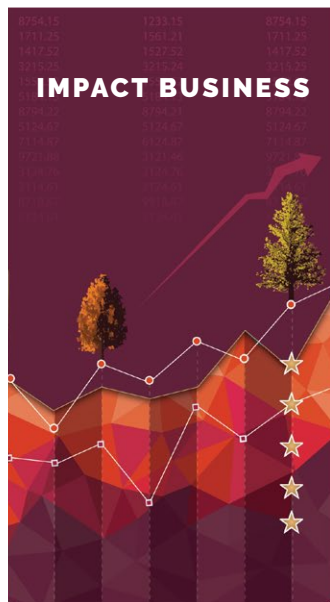
RETURN ON LEARNING

Our learning solutions are centred around real challenges and provide real solutions.



VENUES

We make use of world-class facilities and select venues that are fit for purpose regardless of your location. We go where you need us to be.



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